



For what it's worth: the complex area of medicine value assessment

Sreeram V Ramagopalan^{*1,2}, Catrin Treharne¹, Jonathan Pearson-Stuttard¹ & Vivek Subbiah³

¹Lane, Clark & Peacock, London, UK

²Centre for Pharmaceutical Medicine Research, King's College London, UK

³Sarah Cannon Research Institute, Nashville, TN, USA

*Author for correspondence: sreeram.ramagopalan@lcp.uk.com

Journal of **Comparative Effectiveness Research**

“By having a narrow perspective, medicines may be undervalued by current HTA analyses.”

First draft submitted: 13 July 2023; Accepted for publication: 17 July 2023; Published online: 29 July 2023

Keywords: health technology assessment • Inflation Reduction Act • Medicare • value

Egilman and colleagues recently investigated the therapeutic benefit of the most popular branded pharmaceuticals covered by Medicare in 2020, as determined by health technology assessment (HTA) bodies in Canada, France, and Germany. The authors concluded that many top prescribed drugs have low benefit ratings from these HTA agencies, and this information could be helpful for the future when Medicare are able to negotiate pricing as part of the Inflation Reduction Act.

HTA involves the synthesis of a broad body of clinical, humanistic and economic evidence in order to determine the relative benefit of medicines [1]. The final decision on benefit is determined by the evidence available and also how this evidence is perceived in relation to the values, preferences and constraints of a given HTA body [1]. As such, HTA recommendations vary widely across countries. Some HTA bodies may have concerns with the end points and comparators used in a trial, which may lead them to assign a new treatment as having limited benefit [2]. Indeed, for some of the examples cited by Egilman and colleagues [3], this was the case. Both Apixaban and Palbociclib received low added therapeutic ratings from all HTA bodies reviewed. For Apixaban, one of the reasons given by the French HTA body was that randomised trial comparisons between Apixaban and Rivoroxaban or Dabigatran were lacking [2]. At the time of initiation of the pivotal Apixaban trial, Rivoroxaban or Dabigatran were not approved treatments and therefore this is not an issue of trial design. We now however have a wealth of post-approval studies examining this question with real-world data, with a consistent finding of a safety benefit of Apixaban as compared with other direct oral anticoagulants [4]. For Palbociclib, the low benefit rating was given because progression free survival (PFS) was the primary trial end point, and this is not valued by many HTA agencies, despite a preponderance of data highlighting that PFS, an indicator of disease control and stabilization is still an important outcome for patients with metastatic cancer, providing positive psychological benefits for themselves and their caregivers knowing that their disease appears under control [5].

HTA agencies focus primarily on the clinical and cost effectiveness of medicines, without fully considering other factors that are important to patients and society, such as the impact on quality of life or the wider societal economic benefits of improved health. By having a narrow perspective, medicines may be undervalued by current HTA analyses. As Egilman *et al.* suggest that their data may be beneficial for pricing negotiations as part of the Inflation Reduction Act, we would caution that this should only be done after understanding the challenges of HTA, making sure the values of the United States are incorporated in any assessment and having a consideration that society should not inappropriately underinvest in scientific advancements that bring patient and societal benefit.

Financial & competing interests disclosure

SVR, CT and JPS are employees of Lane Clark and Peacock, a company that consults for pharmaceutical organizations. The authors have no other relevant affiliations or financial involvement with any organization or entity with a financial interest in or financial conflict with the subject matter or materials discussed in the manuscript apart from those disclosed.

No writing assistance was utilized in the production of this manuscript.

Open access

This work is licensed under the Attribution-NonCommercial-NoDerivatives 4.0 Unported License. To view a copy of this license, visit <https://creativecommons.org/licenses/by-nc-nd/4.0/>

References

1. Vreman RA, Mantel-Teeuwisse AK, Hövels AM, Leufkens HGM, Goettsch WG. Differences in health technology assessment recommendations among European jurisdictions: the role of practice variations. *Value Health* 23, 10–16 (2020).
2. Boucaud-Maitre D, Berdaï D, Salvo F. Added therapeutic value of medicinal products for French and German health technology assessment organizations: a systematic comparison. *Value Health* 24, 346–352 (2021).
3. Egilman AC, Rome BN, Kesselheim AS. Added therapeutic benefit of top-selling brand-name drugs in Medicare. *JAMA* 329, 1283–1289 (2023).
4. Jaksa A, Gibbs L, Kent S *et al.* Using primary care data to assess comparative effectiveness and safety of apixaban and rivaroxaban in patients with nonvalvular atrial fibrillation in the UK: an observational cohort study. *BMJ Open* 12, e064662 (2022).
5. Mertz S, Benjamin C, Girvalaki C *et al.* Progression-free survival and quality of life in metastatic breast cancer: the patient perspective. *Breast Off. J. Eur. Soc. Mastology* 65, 84–90 (2022).